



MONTHLY NEWSLETTER

JULY EDITION 2024



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Introduction

In this July edition, the Insurance Institute of Zimbabwe Newsletter offers valuable updates on the organization's recent activities and events. Key highlights include a detailed account of the successful Mozambique trip, an overview of the annual graduation ceremony, information on new short courses available, and the Institute's participation in industry conferences and charitable fundraisers.

The newsletter encourages readers to stay subscribed to remain informed about the Institute's dynamic developments and opportunities that support professional advancement. Overall, this edition showcases the Institute's continued progress and invites the community to celebrate these achievements while contributing to shaping the organization's future.

AMS (Associação Moçambicana de Seguradoras)

The month of July was jam-packed with efforts spearheaded by the IIZ Secretariat. The IIZ team visited Mozambique and attended the AMS (Mozambican Insurance Association) Annual Conference, which was slated for the 3rd of July, 2024 in Maputo. Delegates from countries such as Brazil, India, China, South Africa, Botswana, Zimbabwe, Lesotho, and Zambia were in attendance, to name a few. The conference addressed a variety of thought-provoking subjects affecting the global insurance sector and proposed solutions to these issues. The conference resulted in a wide range of measures that can help numerous insurance companies thrive in a variety of economic climates.



From right to left Ms Chiedza Zanza, Mr Davison Choeni & Ms Maria Dangirwa

Maputo Stakeholder Engagements

IIZ had stakeholder meetings with a variety of companies, including EMOSE, HOLLARD, EMERITUS RE, and FIDELIDADE EMPOR. During the engagements, the institution solicited diverse opinions from the Mozambican insurance business, the majority of which was encouraging. Many students from the industry enrolled for the Institute's Courses. IIZ plays a key role in imparting professional knowledge in the Mozambican insurance market with its internationally recognized certificates.



Posing for a photo with EMOSE representatives. From right to left Ms Maria Dangirwa, Ms Alzira Kamacio, Mr Davison Choeni, Ms Olinda, and Ms Chiedza Zanza.



Mr Davison Choeni the IIZ General Manager, elaborating more on the upcoming Winter School and Annual conference to Hollard insurance company which had more than 20 students who graduated with the institutes qualifications.



Stakeholder engagements with Emeritus Re Maputo, From right, Mr Kelvin, Mr Mufaro Chauruka, Ms Chiedza Zanza, Mr Choeni and Mr Victor Issufo



Engagements with Fidelidade Empor. From left Ms Isabella, Mr Nelson Roserie & Ms C.Zanza

LOA Inaugural Agents Conference



Mr Davison Choeni and Ms Tsitsi Kawenda

IIZ attended the Life Offices Association of Zimbabwe's Inaugural Agents Conference, which was attended by representatives from major life firms. Various challenges, such as needs-based selling, innovation and technology were addressed. The IIZ General Manager, Mr Davison Choeni, articulated on a highly fascinating subject at the conference, encouraging multiselling in the insurance business.



IIZ Graduation Gallery



From left: Mr Mapani, Mr Choeni, Mrs Kunyongana, Mr Ngena, Mrs Mbofana, Dr Jemedze, Mr Katoma, Engineer Ganda, Mrs Bhebhe, and Dr Malunguza



Mr. Mapani



From left: Mrs. Bhebhe, Dr Jemedze, Mrs Kunyongana, Mrs Mbofana



Mr. Tatenda Katoma



Eng. Ganda, Dr Malunguza, Mr Katoma, Mrs Mbofana



Mr. Katoma & An Associate Graduate



Eng. Ganda | Min. of Higher & Tertiary Education



Mr. Mhuka | Nyaradzo & Mr. Choeni

IIZ Graduation Gallery



Certificate of Proficiency Graduate



Diploma Graduate Yananisai Swella



Associateship Graduate Mr Kudzai Manyaira



Associateship Graduate Tatenda Gohwa



Fellowship Graduate Elisha Chirau



Fellowship Graduate Perseverence Mushawato

Moonlight Cancer Trust Fundraising Dinner

By raising our voices, sharing our stories, and donating what we can, we can honor those who have died, help those who are fighting, and move one step closer to a cancer-free world. In support of this cause, IIZ attended the Moonlight cancer awareness dinner, where numerous aspects were presented by various speakers in an effort to raise awareness about this awful disease.



Mr A. C Evans & Mr T. Matanhire.



Mr C. Bozhiwa & Mr T. Matanhire.

Collaborations

An important step toward encouraging cooperation and excellence in the insurance industry has been taken with the formation of a partnership between the Insurance Institute of Zimbabwe (IIZ) and Head Hunters International (HH).

The goal of this strategic partnership is to improve capacity building, knowledge exchange, and professional development for insurance professionals

Please be on the look out of the following collaborative training programs with Insurance Training College of Uganda.

Programme	Date	Mode of Delivery
Balance Scorecard & Performance Mgt.	22 – 23 August 2024	Blended
Principles & Practice of Agency Mgt.	26 August 2024	Blended
The Impact of Emotional Intelligence	12 September 2024	Online
Certificate in Risk Management	23 Sept. – 25 Nov. 2024	Blended
Leadership training	14 – 18 October 2024	Online

Short Courses

IIZ successfully held two short courses in July, including the "Strategy Formulation Tactics" short course in Bulawayo. More than 25 insurance industry participants attended the course in Bulawayo. There was also the "Insurance Customer Experience Management" short course, which was hosted at Cresta Oasis and attended by 36 attendees.



Strategy Formulation Tactics



Insurance Customer Experience Mgt.

Below are the upcoming courses for the month of August:

1. Strategy Execution: Balance Scorecard and Performance Management (22-23 August)



in Partnership with



Strategy Execution:

Balance Scorecard and Performance Management

Course Objectives

This transformative course equips participants with essential knowledge, cutting-edge tools, and solid foundations to develop game-changing strategies for organizations. Upon completion, participants will:

- Be empowered to craft powerful and effective strategies for organizations.
- Focus on creating positive impact by generating lasting social and economic value.
- Gain a comprehensive perspective on creating meaningful and enduring outcomes through strategy execution.

Course Content

• Developing the Strategy	• Aligning the People
• Translating the Strategy	• Monitor and Learn
• Linking Strategy to Operations	• Test and Adapt
• Aligning the Organization	

Target Audience

• Chief Executive Officers	• Heads of Departments
• Managing Directors	• Human Resource Managers
• Chief Finance Officers	• Strategic Planning Teams
• Members of Boards	• Managers



Dr. Andrew Jemedze

Lead Facilitator



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USD200
Investment



Thursday - Friday
AUG. 22-23
 Cresta Lodge, Msasa

2. Principles and Practice of Agency Management (26 August)



PRINCIPLES AND PRACTICE OF AGENCY MANAGEMENT

COURSE OUTLINE

- Overview of Life Assurance in Zimbabwe
- Principle of Life Assurance
- Agency Management Fundamentals
- Sales Management Techniques & Strategies for Life Assurance
- Agency Performance Management
- Insurance Customer Relationship Management
- Case Studies

TARGET AUDIENCE

- Sales Managers
- Sales Supervisors
- Field Managers
- Area Manager
- Team Leaders
- Unit Leaders
- Senior Sales Agents and Executives

26 AUG 2024
8 AM - 4 PM

RAINBOW HOTEL
BULAWAYO

REGISTER NOW

with
GILBERT MADZIVA
BUSINESS CONSULTANT

FOR MORE INFO 
+263 78 490 5983

VISIT NOW 
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Upcoming Events

18 AUG **Winter School**
Monte Claire, Inyanga

10 NOV **Annual Conference**
Elephant Hills, Victoria Falls

13 DEC **Annual Dinner**
Meikles Hotel, Harare



WINTER SCHOOL 2024

THEME: Disruption and Opportunity - Equipping the Zimbabwean Insurance Industry for the Future

Normal Registration
SINGLE FULL BOARD \$950 | OWN ACCOMMODATION \$600

 Dates: 18-21 August 2024  Venue: Mont Claire, Nyanga

Early Bird Registration: \$900 | Due Date: 30 May 2024

Conclusion

The Insurance Institute of Zimbabwe remains a driving force in the industry, offering valuable educational opportunities, hosting significant industry events, and supporting charitable initiatives. This July newsletter highlights the Institute's commitment to keeping its members and the broader community informed and engaged.

From the successful Mozambique trip to the annual graduation ceremony and participation in conferences and fundraisers, the Institute has showcased its dynamic nature and its readiness to evolve alongside the rapid changes in the insurance sector. By encouraging readers to stay subscribed, the newsletter underscores the Institute's role in equipping professionals with the knowledge and connections needed to thrive.

As the Institute moves forward, it is poised to continue shaping the future of insurance in Zimbabwe through its innovative programming and collaborative spirit.



GET IN TOUCH



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