



MONTHLY NEWSLETTER

FEBRUARY 2025



Visit us at www.iizim.co.zw



Introduction

As we step into a new month, we reflect on an eventful February filled with impactful training sessions and industry engagements. This month has set a strong foundation for what's to come.

Looking ahead, we are thrilled to bring you more dynamic training programs, networking events, and thought-provoking industry conversations designed to elevate your expertise and professional growth.

Stay tuned as we unveil exciting opportunities that will keep you ahead in the ever-evolving world of insurance!

Fundamentals of Insurance Underwriting

In February, the institute proudly launched an exciting short course titled "Fundamentals of Insurance Underwriting," designed to delve into both life and non-life insurance sectors. This dynamic program drew an impressive turnout, with over 60 delegates eager to immerse themselves in the intricacies of underwriting. Participants engaged in interactive sessions, shared valuable insights, and networked with industry professionals, making the experience both enriching and inspiring. The enthusiasm and commitment displayed by attendees truly highlighted the course's importance in advancing their careers in the insurance field!



The institute remains committed to fostering excellence in the industry through continuous learning opportunities and looks forward to hosting more impactful sessions in the future.

Annual Graduation Ceremony 2025



14th of March



0700hrs - 1100hrs



Rainbow Towers Hotel

For more information contact:
registrations@iizim.co.zw
+263 78 490 5983





GOLF DAY

Scan to Register



Save The Date

13 June 2025

Chapman Golf Course



GET IN TOUCH

41 Caithness Road, Eastlea, Harare, Zimbabwe
Chiedza: czanza@iizim.co.zw • Chipso: cchivasa@iizim.co.zw
Maria: mdangirwa@iizim.co.zw



Call Us For Information
+263 77 952 8910



WINTER SCHOOL

**THEME – THE INSURANCE ODYSSEY:
CHARTING YOUR CAREER COURSE AND UNLEASHING THE POTENTIAL.**



Save The Date
6–9 August 2025

Caribbea Bay Resort, Kariba

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Early Bird Reg **Deadline: 9 May**

Normal Registration

\$1100

\$1200 Members

\$1250 Non Members

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Maria: mdangirwa@iizim.co.zw



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ANNUAL CONFERENCE

Save The Date

18 – 21 November 2025

Elephant Hills Resort
Victoria Falls

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41 Caithness Road, Eastlea, Harare, Zimbabwe
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Principles & Practice of Agriculture Insurance

The Insurance Institute of Zimbabwe (IIZ) presents an insightful training session on the Principles & Practice of Agriculture Insurance, designed to equip industry professionals with the knowledge and strategies needed to navigate this vital sector. Join facilitator John Chirindo on March 28, 2025, at Cresta Oasis, Harare, for a deep dive into key topics such as index-based and parametric insurance, risk assessment in agriculture, and business opportunities in the sector.

This training is tailored for reinsurers, insurers, brokers, farmers, agritex officers, and financial institutions seeking to enhance their expertise in agricultural risk management and insurance solutions. Secure your spot today and be part of the future of agriculture insurance!



Principles & Practice of Agriculture Insurance



John Chirindo
FACILITATOR

28 MARCH
2025
8 AM - 4 PM

CRESTA
OASIS
HARARE

\$90 IIZ
Members
\$100 Non IIZ
Members

Topics

- Introduction to Agriculture Insurance
- Principles of Agriculture Insurance
- Types of Agriculture Insurance
- Index-Based and Parametric Insurance
- Key Players and Challenges

Audience

- Reinsurers/insurers
- Brokers
- Farmers
- Agritex officers
- Financial institutions



Objectives

- Identify / characterise risks that may affect agricultural production
- Appreciate and apply agricultural risk management measures to various crop and livestock production enterprises
- Identify business opportunities in agriculture insurance
- Provide underwriters with information needed to obtain an impression of a risk quality for insurance and reinsurance



Register Today



Call to find out more
+263 77 952 8910



Your Email Registration
pr@iizim.co.zw

Visit our website
www.iizim.co.zw



Principles & Practice of Agency Management

The Insurance Institute of Zimbabwe (IIZ) presents an exclusive training session on the Principles and Practice of Agency Management, designed to equip industry professionals with essential skills in life assurance sales, performance management, and customer relationship strategies.

Join renowned business consultant Gilbert Madziva on April 16, 2025, at Rainbow Hotel, Bulawayo, for an insightful session tailored for sales managers, field managers, team leaders, and senior executives looking to enhance their expertise in agency management.

Don't miss this opportunity to level up your leadership and sales strategies! Secure your spot today!



PRINCIPLES AND PRACTICE OF AGENCY MANAGEMENT

COURSE OUTLINE

- Overview of Life Assurance in Zimbabwe
- Principle of Life Assurance
- Agency Management Fundamentals
- Sales Management Techniques & Strategies for Life Assurance
- Agency Performance Management
- Insurance Customer Relationship Management
- Case Studies

TARGET AUDIENCE

- Sales Managers
- Field Managers
- Team Leaders
- Senior Sales Agents and Executives
- Sales Supervisors
- Area Manager
- Unit Leaders

**16 APRIL
2025**
8 AM - 4 PM

**RAINBOW
HOTEL
BULAWAYO**

REGISTER NOW

Members

\$90

Non
Members

\$100



with

GILBERT MADZIVA
BUSINESS CONSULTANT

FOR MORE INFO
+263 77 952 8910



VISIT NOW
pr@iizim.co.zw | www.iizim.co.zw





2025 CALENDAR OF EVENTS

	DATE	EVENT / ACTIVITY	VENUE
MARCH	4-7	Insurance Industry C-Suite Leadership Retreat	Sun City
	14	Annual Graduation	Rainbow Towers Hotel
APRIL	7-17	1st Exam Session	
	22-26	Zimbabwe International Trade Fair (ZITF)	Bulawayo
MAY	7	Market Activation and Golf Tournament	Botswana
	16	Fellowship Luncheon	TBA
JUNE	13	Annual Golf Tournament	Chapman Golf Course
	28	Insurance Awareness Day (Career Guidance Day)	TBA
JULY	11	Regional Graduation and Golf Tournament 1	Maputo
	19	Sporting Weekend	Bulawayo
	25	Regional Graduation and Golf Tournament 1	Swaziland
AUG	7	IIZ Winter School	Caribbea Bay Resort
SEP	26	Regional Graduation and Golf Tournament 2	Lesotho
OCT	7-18	2nd Exam Session	
NOV	18-21	IIZ Annual Conference	Victoria Falls
DEC	12	Annual Dinner & Awards	Rainbow Towers Hotel

GET IN TOUCH

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Conclusion

As we bring our February edition to a close, we want to extend our gratitude for your unwavering support and engagement. This month has been filled with insightful discussions, impactful training sessions, and valuable industry updates—all aimed at empowering you in your professional journey.

Looking ahead, we are excited about the opportunities that the coming months will bring. Expect more enriching courses, thought-provoking industry conversations, and networking events designed to keep you informed and ahead of the curve.

Thank you for being a part of our growing community. Here's to continuous learning, growth, and success!



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